



To Our Clients, Subcontractors, and Suppliers,

Jim Swanstrom and I, Melinda Denney, are excited to introduce our new company, DS Constructors LLC.

Our company philosophy will be based on the same principles that we have established over our careers and has led to our success. Jim and I have based our work on honesty, teamwork, communication, and in the process, a little fun. We excel at creating a collaborative environment from inception to closeout of our projects. This environment always results in happy, satisfied owners, which is our ultimate goal.

Jim and I have had the privilege to work together for fifteen years. The collaboration of our preconstruction and operations specialties has always complemented each other. During our tenure together we have worked for hard bid contractors, design build and negotiated contractors. The last four years we opened and ran a satellite office for a contractor that combined all of these contracting methods. Like all of our other ventures, this one proved to be extremely successful. In four years the office expanded from no revenue to fifteen million dollars a year.

Our goal is to combine the best of everything we have learned separately and together to create a company that services our clients, subcontractors, and employees based on the philosophy we have shaped during our careers.

To remain balanced and strong in an ever-changing economy we will pursue a diverse program of work. Our objective is to maintain a program that includes hard bid as well as negotiated and design build work. This balance will allow us to offer our clients the best contracting option, depending on their needs and requirements. With our diverse background and experience this will include tenant finish, office buildings, private and public university and college work, public and private sector educational facilities, medical buildings, recreation facilities, and military and government work.

A complete list of the companies we have worked for and our projects can be found on our attached resumes. We have also included a number of letters of recommendation, which speak to the principles we work under.

Thank you for taking the time to become acquainted with us. We look forward to continuing the relationships we have built in the Northern Colorado community and crafting new ones under our new umbrella, DS Constructors.

Sincerely,

Melinda R. Denney

Jim Swanstrom